

Journal Of Islamic Marketing Researchgate

Proceedings of the 4th International Conference on the Future of Asean 2023 (ICoFA 2023) Islamic Finance and Sustainability Religion and Consumer Behaviour Contemporary Muslim Travel Cultures Islamic Marketing Islamic Perspectives on Marketing and Consumer Behavior: Planning, Implementation, and Control Strategic Islamic Marketing Emerging Research on Islamic Marketing and Tourism in the Global Economy Marketing across cultures with a focus on Islamic Marketing Handbook of Islamic Marketing Islamic Marketing Islam, Marketing and Consumption Research on Islamic Business Concepts Islamic Marketing and Business in the Global Marketplace The Principles of Islamic Marketing Islamic Marketing and Branding Contemporary Business Research in the Islamic World Islamic Marketing Research on Islamic Business Concepts The Effects of Marketing Mix on Consumer Satisfaction Nursyamilah Annuar Farhad Taghizadeh-Hesary Gaurav Gupta C. Michael Hall Djavlonbek Kadirov Rishi, Bikramjit Baker Ahmad Alserhan Hatem El-Gohary Sanja Hajdarpasic Özlem Sandıkcı Čedomir Nestorović Aliakbar Jafari Veland Ramadani Baker Ahmad Alserhan T. C. Melewar John Fraedrich Atia Alam Veland Ramadani Selim Ahmed

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this is an open access book asean countries are diverse with gdp per capita ranging from about usd1 297 in myanmar a lower middle income country to usd64 041 in singapore a high income advanced economy world economic outlook database imf april 2019 asean marked its 50th anniversary in 2017 with relatively successful and prosperous development in five decades with establishment of the asean economic community in 2015 as one the key milestones as well as the achievements of millennium development goals 2015 building on the past successes via millennium development goals 2015 especially in areas such as poverty

eradication better health outcomes and quality education asean countries are poised to make a more inclusive progress towards the newly adopted development agenda of sustainable development goals 2030 sdg 2030 which cover a wider set of interlinked development objectives under its 17 goals the economic dynamism of the asean region on the back of its strong income growth continuous structural transformation and infrastructure improvements is expected to support sustainable development in the region from the imf report september 2018 most asean countries with their continued income growth and strong policy efforts are on track to eradicate absolute poverty by 2030 while some of these countries are already doing well in terms of gender equality similarly improvement in universal primary education completion is one of the key progress areas made by the majority of asean countries despite these achievements challenges persist hence we need to ensure a more inclusive and environmentally sustainable development in the region income inequality remains relatively high in several countries and the shift towards manufacturing has strained environmental sustainability in the region furthermore the other remaining development challenges call for a more comprehensive and integrated approach via the intra asean initiatives

this book offers a comprehensive overview of islamic finance and sustainability showcasing how islamic financial instruments can support environmentally sustainable initiatives it delves into recent efforts to develop a shariah compliant financial and banking system that is sustainable efficient and stable contributors focus on islamic financial products and tools highlighting their potential to advance environmental sustainability the discussions are organized around key themes including the principles of sustainability in islamic finance risk assessment and mitigation the islamic stock market and sustainability green fintech in islamic banking and finance and green sukuk in developing and emerging markets the book addresses how islamic finance can bridge the gap in green financing globally particular emphasis is placed on green sukuk a shariah compliant bond created to fund environmentally sustainable projects including those aimed at combating climate change and promoting ecological conservation this comprehensive volume on islamic finance and sustainability will be invaluable for policymakers researchers and academics interested in islamic economics and finance sustainable finance and the green economy

religion is an important part of individual lives playing a major role in our decision making and purchasing understanding the influence of religion on consumer behaviour is therefore an essential practice for business the covid 19 pandemic has especially enhanced the influence of consumers religiosity on their consumption decisions this book concentrates on understanding the relationship of religiosity with various aspects of consumption and consumer behaviour to improve policy and build on an under represented topic in this edited collection expert contributors academicians and researchers discuss the influence of religion on consumer behaviour in depth including the dark side of religion on consumers consumption behaviour and religious cults the chapters also explore the ethical issues surrounding consumption and the role of religion on branding and sustainable practices with a broad perspective the book draws on examples of practices from christianity islam hinduism and buddhism this book will be a particularly valuable resource for scholars and upper level students of marketing consumer behaviour and consumer psychology the interdisciplinary perspectives will also appeal to those studying sociology and globalization

this timely volume brings together various issues in muslim consumer cultures and provides a comprehensive account of muslim tourism and tourist behaviour islam is a major international religion and muslims are a majority of the population in many countries in asia the middle east and north africa the growth of a substantial middle class the development of islamic consumer cultures rising muslim market consumption in non muslim majority destinations and the growing significance of intra muslim traffic and rising outbound tourism expenditure in emerging muslim markets have all contributed to substantial interest in muslim tourism however travel by muslims is about far more than the hajj and umrah as important as they are as acts of devotion instead although often portrayed in the west as a monolithic religion muslim travel and leisure behaviour is very diverse with different traditions and cultures leading to a range of expressions of tourism related consumption culture and practices drawing on a range of empirical studies undertaken in different social and economic contexts and countries this book provides a well balanced portrayal of the muslim tourism experience and practices this book makes a substantial contribution to an improved understanding of muslim travel culture and will be required reading for anyone interested in this fast growing market

this book focuses on islam congruent marketing conduct market processes mechanisms and structure both individual and collective marketing practices and activities marketing institutions and market systems islamic marketing is the discipline concerned with excellence in consumption behavior and marketing practices within different markets the purpose of islamic marketing is not profit maximisation or revenue generation rather its main purpose is to benefit others while minimising harm

in today s increasingly connected business world there is new pressure for local brands to go global and a need for already global corporations to cater to new audiences that were previously ignored islamic perspectives on marketing and consumer behavior planning implementation and control brings together the best practices for entry and expansion of global brands into islamic countries this book is an essential reference source for professionals looking to incorporate the laws and practices of islam into the global presence of their company and presents a cutting edge look at worldwide retail for marketing researchers and academics

marketing in the emerging islamic markets is a challenging business function since international companies must contend with unfamiliar customs cultural differences and legal challenges this book provides marketers who want to reach this emerging and very lucrative consumer base with essential research based insights on these aspects and how to deal with them this book redefines marketing practice and conduct and challenges conventional marketing wisdom by introducing a religious based ethical framework to the practice of marketing the framework opens a whole new array of marketing opportunities and describes the behavior of the consumer community and companies using a different approach than conventional marketing thought

this book offers in depth perspectives on the influence of islam on consumer behavior the travel industry product development and the promotion of goods and

services focusing on current trends and tools comprehensive interviews questionnaires and emerging research

bachelor thesis from the year 2014 in the subject communications public relations advertising marketing social media grade a oxford brookes university course islamic marketing language english abstract due to the acceleration of globalization and enormous growth of muslim population interest in islamic marketing increased significantly in the past years the study of this dissertation aims to investigate to what extent islam as a religion affects marketing and its components it was hypothesized that islam affects marketing in islamic markets significantly depending on the country and on the specific industry the author intends to fill in a research gap in this area by narrowing its focus on the promotional strategy of products and services in islamic markets the conclusion of the study is based on evaluation of primary and secondary research data the outcome of the study showed that islam indeed has meaningful impact on the business issues generally particularly on the marketing marketers and companies should bear in mind the existing distinction between certain industries and countries as islam does not affect all of them equally

Ôthis is an especially timely publication given the current metamorphosis of politics in the middle east and north africa zlem sandōkcō and gillian rice are to be congratulated for having sensed the need for a handbook that will alert marketers to the vast market opportunities offered by muslim consumers it is essential to become attuned to the values and principles of islamic cultures that will drive consumption product and service choices brand preference and brand loyalty in coming years the scholars who have contributed to this handbook come from many different backgrounds to offer a kaleidoscope of research and recommendations on how best to serve this previously overlooked segment of consumers who make up a quarter of world markets Õ Ñ lyn s amine saint louis university us Ôthis ambitious and timely collection will be enormously valuable to readers in the practice and study of the growing field of muslim marketing and branding essays range expertly across key sectors notably finance food and fashion and territories of muslim majority and minority population contributors elaborate the diversity of muslim experiences beliefs and practices that must be taken into account by marketing professionals seeking to exploit this newly recognized market academic authors provide helpful postscripts for marketers making clear the links between their nuanced historicized understanding of contemporary transnational global and local forms of muslim identity and practice this book provides an essential guide to those who study and those who participate in muslim branding and marketing Õ Ñ reina lewis london college of fashion uk the handbook of islamic marketing provides state of the art scholarship on the intersection of islam consumption and marketing and lays out an agenda for future research the topics covered by eminent contributors from around the world range from fashion and food consumption practices of muslims to retailing digital marketing advertising corporate social responsibility and nation branding in the context of muslim marketplaces the essays offer new insights into the relationship between morality consumption and marketing practices and discuss the implications of politics and globalization for islamic markets this comprehensive handbook provides an essential introduction to the newly emerging field of islamic marketing it is invaluable for researchers and students in international marketing who are interested in the intersection of islam and marketing as well as

those from anthropology and sociology studying muslim consumers and businesses the book also supplies vital knowledge for muslim and non muslim business leaders generating commerce in islamic communities

this book analyzes the current islamic marketing environment since the muslim world is extremely diverse in terms of economic development customs and traditions and political and legal systems it is vital for companies and marketers to analyze the environment before attempting to address these markets the author emphasizes that it is ineffectual to elaborate the distribution and promotion strategies if the market does not exist in terms of purchasing power or demographics if potential consumers do not believe that products and services answer their needs and demands or if there are political and legal barriers to companies wanting to enter these markets the book offers detailed insights into the economic socio cultural and politico legal environment in the muslim world which are essential for marketers to understand and form the foundations of effective marketing strategies

in recent years a critically oriented sub stream of research on muslim consumers and businesses has begun to emerge this scholarship located both within and outside the marketing field adopts a socio culturally situated approach to islam and investigates the complex and multifaceted intersections between islam and markets this book seeks to reflect various unheard and emerging critical voices from within the muslim world and provide a series of critical insights on how if and why islam matters to marketing theory and practice it questions the existing assumptions and polarising discussions which underpin the portrayal of islam as the other of modernity while acknowledging that muslims themselves are partially responsible for creating stereotyped representations of islam and the muslim this wide ranging and insightful collection will advance emerging critical perspectives and provide new insights that will influence the generation and application of knowledge in the context of muslim societies it will open up fresh conversations for scholars in marketing as well as the broader humanities and social sciences

this book presents selected chapters from the proceedings of the 12th global islamic marketing conference june 2021 the chapters provide an up to date overview of research and insights into islamic business practices in general and islamic marketing strategies in particular papers include topics such as understanding muslim consumer behavior services marketing implications and implementation of halal business practices social media marketing ecommerce strategies and overall business strategy this book is helpful for researchers interested in the specialties of the topic and also for business consultants who wish to have an in depth understanding of doing business in islam oriented regions

the principles of islamic marketing fills a gap in international business literature covering the aspects and values of islamic business thought it provides a framework and practical perspectives for understanding and implementing the islamic marketing code of conduct it is not a religious book the islamic economic system is a business model adopted by nearly one fifth of the world s population baker alserhan identifies the features of the islamic structure of international

marketing practices and ethics adherence to such ethical practices elevates the standards of behaviour of traders and consumers alike and creates a value loaded framework for firms establishing harmony and meaningful cooperation between international marketers and their muslim target markets his book provides a complete guide to the requirements an organization needs to follow when managing its entire marketing function within the muslim market or when adapting part of its offering to that market it addresses the challenges facing marketers involved in business activities with and within islamic communities the knowledge needs of academic institutions and the interest of multinationals keen on tapping the huge islamic markets along the way baker alserhan provides insights into the various aspects of promoting to the islamic markets such as franchising distribution channels and retailing practices branding positioning and pricing issues all within the muslim legal and cultural norms above all the principles of islamic marketing will lay the foundation of and advance islamic marketing as a new social science

islamic marketing and branding theory and practice provides a concise mix of theory primary research findings and practice that will engender confidence in both students and practitioners alike by means of the case study included in each chapter through three main parts branding and corporate marketing religion consumption and culture and strategic global orientation this book provides readers from areas across the spectrum covering marketing organisational studies psychology sociology and communication and strategy with theoretical and managerial perspectives on islamic marketing and branding in particular it addresses insights into branding and corporate marketing in the islamic context an introduction to islamic consumption and culture rules and regulations in brands and consumption in islamic markets an identification of how the strategic global orientation of the islamic approach is practised and how it works in different islamic countries such as emerging countries readers are introduced to a variety of business and management approaches which once applied to their business strategies will increase their chances of successful implementation addressing both theoretical and practical insights this book is essential reading for marketing and branding scholars and students as well as ceos brand managers and consultants with an interest in this area

this proceedings volume presents a cutting edge exploration of islamic marketing delving into the details of muslim consumer behavior and halal business practices while offering invaluable strategies for navigating the dynamic world of commerce in islam oriented regions featuring selected chapters from the 14th global islamic marketing conference it provides a comprehensive overview of research and insights into islamic business practices focusing on innovative marketing strategies readers can expect to find detailed analyses and practical guidance on topics such as the impact of neurotransmitters on islamic research the influence of religiosity on muslim consumers adoption of cryptocurrency and how perceived price quality and trust affect purchase intentions for halal products the volume also explores whether halal hotels in malaysia align with green practices factors driving customer behavior in online banking and the digitalization of halal food supply chains through blockchain further chapters investigate customer loyalty in islamic traditional markets the factors influencing brand love in moroccan football and the impact of sustainability and corporate governance in bangladeshi microfinance institutions discussions include the

economic implications of incomes of married women in islamic contexts and models for the key drivers of islamic insurance readers will also find comparative studies on challenges in online sales contracts within islamic and jordanian legal frameworks and insights into the role of e trust in the success of virtual organizations through knowledge sharing the volume addresses contemporary issues such as consumer empowerment and privacy the challenges and opportunities for islamic microfinance during covid 19 and self regulating social media behaviors among muslim consumers it also explores the integration of ai driven chatbots in halal marketing communication and the concept of faith centric consumerism offering a research agenda for halal brand attitudes this proceedings volume is an invaluable resource for academics and researchers seeking to deepen their understanding of these specialized topics and for business consultants looking for effective strategies to engage with markets in islam oriented regions it provides both a theoretical framework and practical insights making it a vital reference for anyone interested in the rapidly evolving fields of islamic business marketing and economics

introduction to islamic marketing considers various aspects of islamic marketing including an extensive overview of islamic marketing and related terms it includes introduction of marketing islamic marketing basic concepts in islam the largest integrated approach in the history of marketing the psychographics of muslim consumer principles of islamic marketing provides the reader with insights into the development of its history so as to understand prophet muhammad peace be upon him as a dealer and monitor the women and islamic marketing conventional and islamic marketing

this proceedings volume presents selected chapters from the 13th global islamic marketing conference featuring contributions from renowned experts from around the world the chapters offer an up to date overview of research and insights into islamic business practices with a specific focus on islamic marketing and entrepreneurship strategies authored by experts hailing from diverse countries such as malaysia indonesia india pakistan united arab emirates jordan and morocco the chapters collectively provide a comprehensive understanding of the subject matter covering a wide range of topics including understanding muslim consumer behavior and marketing halal tourism and healthcare entrepreneurship and business in muslim societies women empowerment and entrepreneurship islamic ethics and values in organizations psychological factors and social issues technology and future trends and social and labor issues in muslim societies this book encompasses a global perspective on the subject matter with the expertise and diverse backgrounds of the contributing authors this book serves as an invaluable resource for researchers interested in delving into the intricacies of islamic business practices it also offers valuable insights and practical implications for business consultants seeking a deep understanding of conducting business in islam oriented regions the collective knowledge and experiences shared by these renowned experts contribute to a comprehensive exploration of the topic making this volume a significant contribution to the field of islamic marketing and business studies

customer satisfaction is one of the essential factors for the success of a company to achieve the high customer satisfaction companies must know when and

how their customers are satisfied about the products and services nowadays different companies follow different types of marketing strategies based on the target market demand the majority of companies follow a conventional marketing strategy but some companies choose to follow a religious or spiritual marketing strategy such as the islamic marketing strategy conventional marketing strategies satisfy the customers based on the current needs of the customer whereas islamic marketing strategies satisfy the customers based on the human values marketing cultures and islamic rules and regulations shariah laws apart from conventional marketing strategies the islamic marketing strategies more focus on religious rules and ethics which do not exist in conventional marketing thus this study discusses how marketing mix product price place and promotion influences customer satisfaction from islamic perspectives and why it is necessary for the consumers

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