

The Project Managers Guide To Idiq Task Order Service Contracts How To Win And Perform On Task Order Contracts

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every year the us federal government will spend roughly 100 billion dollars through competitive idiq indefinite duration indefinite quantity contracts when you add in contracts awarded by state governments and commercial organizations using very similar processes you re looking at 700 billion dollars worth of business getting a slice of that pie depends on how well you manage the contracting project this is because idiqs are essentially empty contract structures which then require a second round of winning task orders for contracts with the government this two step structure which is specified in law and regulation has specific pitfalls and opportunities which are rarely the subject of contract and project management training salesky s coaching style talks you through the specific challenges in the startup management and closing of the idiq this book gives a pragmatic and best practice description of the entire life cycle of this type of contract offering you the inside advisor you need to help you through the pragmatics issues of clients performers and bosses expectations

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trb s national cooperative highway research program nchrp synthesis 473 indefinite delivery indefinite quantity contracting practices examines

practices related to the use of indefinite delivery indefinite quantity idiq contracting by transportation agencies for highway design construction and maintenance contracts the synthesis covers multiple aspects of idiq practice including contracting techniques terminology used by transportation agencies contract advertising and award practices successful contracting procedures pricing methods risk management issues and effective contract administration practices publisher s description

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