

Pkg Basic Real Estate Appraisal

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using an effective blend of theory and practice this best selling textbook provides a strong foundation for understanding today's ever changing appraisal marketplace

the education of the real estate professional is changing and aligning itself more closely with the world of business this book takes a new approach to property appraisal by exploring the pricing mechanism in this changing context it develops the notion of the pricing mechanism in relation to property covers practical issues of comparison and the real problems in applying valuation theory explores calculations including social and environmental worth ignored in other texts as real estate professionals now advise both on strategic and operational aspects of built assets they must take into account practices of other investment markets and see investors as competitors to owner occupiers both owner occupiers and investors have to assess accurately how their buildings perform but also be aware of wider sustainability issues and social and environmental responsibilities real estate appraisal from value to worth meets these new demands by examining the latest techniques of the marketplace developing an understanding of both market appraisal and worth and highlighting the emerging role of sustainability as a driver for decision making in real estate written by a group of highly experienced lecturers and professionals at the cutting edge of investment practice the book has an accessible style and authoritative coverage for both students and practitioners facing changes in established ways of working for supporting material please go to blackwellpublishing.com/sayce

praise for financial valuation this second edition addresses virtually all of the recent hot topics in business valuation and there are many of them since the first edition most chapters are updated with new material including especially the duff phelps risk premium report as an alternative to ibbotson's risk premium data as with the first edition the authors are very well known and provide incisive analysis shannon pratt cfa fasa mcba cm aa ceo shannon pratt valuations llc though the first edition of mr hitchner's book was excellent in all regards this

second edition squarely puts hitchner and his team of authors at the top of the list of authorities in the field of business valuation few publications on the subject even come close to the book's thorough coverage of the topic but equally impressive is the clarity with which hitchner depicts and explains highly complex subject matters so impressed with financial valuation applications and models the national association of certified valuation analysts has developed a three day course based upon this book entitled advanced valuation and case study workshop which is now a cornerstone training program for our organization parnell black mba cpa cva chief executive officer nacva this book is a valuable resource for every bv library it has material not covered in other bv books and this second edition has much more information than the first financial valuation applications and models is the primary textbook for aicpa's business valuation education and it covers most of the topics on the test for the aicpa's accredited in business valuation abv credential its thirty authors are nationally respected practitioners who have written this book for practitioners many of the authors are current or former members of the aicpa business valuation committee and the aicpa bv hall of fame michael a crain cpa abv asa cfa cfe chair aicpa business valuation committee managing director the financial valuation group this book has a tremendous wealth of information that all valuation analysts must have in their libraries from those just starting their careers to the most experienced practitioner all valuation analysts will benefit from the invaluable information ranging from fundamental practices to the most innovative economic and valuation ideas of today scott r saltzman cpa cva asa dabfa managing member saltzman llc president national association of certified valuation analysts coauthors mel h abraham r james alerding terry jacoby allen larry r cook michael a crain don m drysdale robert e duffy edward j dupke nancy j fannon john r gilbert chris hamilton thomas e hilton james r hitchner steven d hyden gregory s koonsman mark g kucik eva m lang derald l lyons michael j mard harold g martin jr michael mattson edward f moran jr raymond e moran james s rigby jr ronald l seigneur robin e taylor linda b trugman samuel y wessinger don wisehart and kevin r yeaplos

real estate valuation theory is organized around five categories of intellectual contribution to the whole appraiser decision making and valuation accuracy application of nontraditional appraisal techniques such as regression and the minimum variance grid method appraising contaminated property ad valorem tax assessment and new perspectives on traditional appraisal methods one common thread is that all of the papers are exceptionally well written and thought provoking

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